

## NOTZ STUCKI STRENGTHENS SWISS AND EUROPEAN SALES TEAM

**Geneva, 16 June 2020 – The Geneva based asset management firm NOTZ STUCKI strengthens its institutional sales team with three new hires in Geneva, Zurich and Milan. Alexis Peytre beefs up the Geneva team, Pascal Scherer heads the Zurich office and Michele Colavito joins the Milan office. The new appointments will further NOTZ STUCKI's ambition of developing promotion and distribution of in-house investment solutions to professional clients in Switzerland and Europe.**

Alexis Peytre has 10 years' experience and joins NOTZ STUCKI in Geneva as Institutional Sales Associate for Switzerland. He started his career in 2010 at Edmond de Rothschild Assurances et Conseils, covering wholesale clients in France. In 2011, he joined Lazard Frères Gestion in Paris as Marketing Manager and Sales Support for Switzerland. In 2017, he moved to the new entity Lazard Fund Managers in Geneva to promote Lazard Frères Gestion (Paris) and Lazard Asset Management (New York) fund range in Switzerland. Alexis Peytre holds a Bachelor's degree in Business Finance from the University of Oklahoma (USA) and a Master's degree in Finance, specialising in wealth management, from the IAE Clermont Auvergne School of Management (France).

Pascal Scherer joins NOTZ STUCKI as Head of the Zurich office and Head of business development in German-speaking Switzerland. Before joining NOTZ STUCKI, he was CEO and partner of one of the first Long/Short equity fund managers in Europe and founded Peak Capital, an investment management firm specialized in real assets and commodities. Previously, he was Head of Infrastructure Investments at Horizon21, an alternative investment manager with more than CHF 12 billion under management. Pascal Scherer has 33 years' experience in finance, having worked in various roles at UBS for 12 years, followed by 7 years at Salomon Brothers/Citigroup in wealth management and institutional sales.

Finally, Michele Colavito joins the NOTZ STUCKI Milan office as Institutional Sales Associate for Italy. Having built up in-depth understanding of market technicalities at BNP Paribas, he moved to a product management role in Société Générale, before being promoted to managing sales for the whole spectrum of services. In 2014, he moved to Allfunds as sales manager for the home market. Then, in 2018, he joined Merian Global Investors where he was responsible for business development in Italy. Michele Colavito holds a Master's degree in Economics and Finance from the Federico II University in Naples and has more than 14 years' experience in the asset management industry.

### **Investment fund distribution: a strategic development area for NOTZ STUCKI**

One of NOTZ STUCKI's strategic areas of development is the distribution of its investment solutions to institutional clients. Accordingly, to professionalise the marketing of its range including more than 20 alternative and traditional Luxembourg funds, in 2019 NOTZ STUCKI set-up the "Investment Solutions & Institutional Investors" department, headed by Cédric Dingens, a member of the Executive Committee.

Most funds are available in UCITS format and registered on the main distribution platforms in Switzerland and Europe, including Swissquote, Allfunds, MFEX et Fund Channel, making them accessible to a broad public.

*"Although we have been known as pioneers in alternative management, we have also been developing, for more than a decade, a broad range of traditional investment solutions. We can thus offer solutions tailored to different market circumstances and the needs of any type of investor."* said Cédric Dingens. *"To promote these funds effectively, we needed to strengthen our sales force with experienced professionals like Alexis Peytre, Pascal Scherer and Michele Colavito, who can pitch our alpha-generating expertise to institutional investors."*

*"Although NOTZ STUCKI has been in Zurich for nearly 30 years, its investment solutions remain largely unknown among professionals. I am therefore delighted to contribute my market experience and contact network to help develop this prestigious franchise in a region that is a key growth area for NOTZ STUCKI."* said Pascal Scherer.

*For any further information, please contact*

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#### **About NOTZ STUCKI**

Founded in 1964, NOTZ STUCKI is today one of the largest independent asset management groups in Switzerland and Europe. Over the last 55 years, NOTZ STUCKI has developed unique expertise in selecting the world's best fund managers and bringing them together to build robust and effective portfolios. At the same time, NOTZ STUCKI has built a diversified range of traditional strategies with a convincing track record.

International and sophisticated, the Group's client base is comprised of wealthy individuals, family offices, pension funds, asset management firms and companies that share the same demand for superior absolute performance and highly personalised service.

Wholly-owned by its directors, NOTZ STUCKI is fiercely independent and free from any outside pressure that could adversely affect its impartiality. The directors invest alongside clients, thereby ensuring their interests are perfectly aligned.

The NOTZ STUCKI Group manages or oversees around CHF 10 billion in assets through three highly complementary activities:

- Private management: discretionary and advisory management
- Asset management: Notz Stucki funds and investment solutions
- ManCo: fund engineering and services dedicated to funds

NOTZ STUCKI has over 100 employees in 8 offices across the world (Geneva, Zurich, London, Luxembourg, Madrid, Milan, Bermuda and Mauritius).

NOTZ STUCKI is authorised and regulated by the FINMA as a collective investment manager.